



spreading the seeds for sales success

MAY 2021

ATTENTION BROKERS:

INTRODUCING TWICE-MONTHLY COMMISSION PAYMENTS

You asked, and we responded.

SCAN is pleased to announce our new, twice-monthly commission payments for our producer partners! It's all part of SCAN's commitment to you and your business.

Starting June 17, your commission will be paid on the 2nd and 17th of the month.

- Your payment on the 2nd of the month will include prior month renewals
- AND your commission will now be based on the *submission* date, not the effective date.

Expect larger checks in the coming weeks

Your June 17th payment will include both current and future month new business submissions (June, July, August and September). Your July 2nd payment will include June renewals, plus future effectives.

Here's the fine print

Electronic payments will be delivered same day; mailed checks will take longer. Commissions will be paid on submissions that have been confirmed by CMS.

Questions about commissions?

For any issues, email us at SalesCompensation@scanhealthplan.com We're here to help!

TOP OF THE TREE

Congrats to these top achievers for sales with May 2021 effective dates!

TOP AGENCY – Applied General Agency **TOP BROKER –** James Reeves, Jr.



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